Ferrous
Non- Ferrous
Scrap Metal
Recycling
& Trading

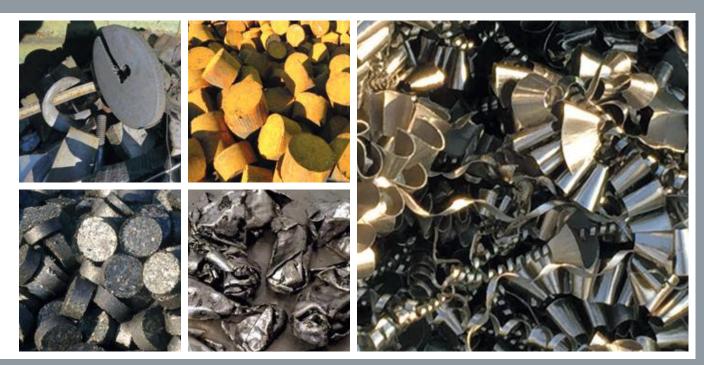








Bringing quality first



# M.L.A. Trading GmbH

# **Building success together**

M.L.A. Trading GmbH is a young Austrian company set up by Mr. Luigino Menegatti. We operate in the ferrous and non-ferrous scrap metal trading and recycling business.

Our business ethics drives us to offer only high quality products, thus supplying our customers with carefully-selected and sought-after material.

Our corporate core values are Professionalism, Reliability and Quality.

All materials are expertly selected and rigorously examined according to strict control measures so as to verify their elements. Scrap commodities are then processed according to the appropriate method: crushing, cleaning, shredding, grinding, element separation, volume reduction or briquetting.

Entering the international scrap market instantly yielded very good results for us, as we now already cooperate with some of the most important steel mills all over the world.

# Our corporate philosophy

We have built a high-performing team driven to excellence, constantly going for the extra mile so as to exceed our customers' expectations. We do not settle for being a company just like any other - we are humbly ambitious, with a strong commitment to making a difference. Only by delivering excellence in terms of commodities as well as service can we help your business grow and thrive.

Albeit young and small, we are equipped with the means and resources to grow into a solid organisation. Every finishing point represents a starting point. This is why we are constantly on the lookout for cutting-edge, innovative solutions to better serve our Customers, who are our *raison d'être*.

Nothing is taken for granted; every single detail is taken care of, because we believe that details do make a difference.

# **Services**

Thrilled by the idea of bringing innovative, smart solutions into the market, boasting a think-out-the-box approach and eager to exceed our customers' expectations, we strive to offer and develop an all-round service, which includes:

- \_ pre- and post-sales assistance at the Customer's premises aimed at both pinpointing specific needs and elaborating a tailored sales plan;
- \_facilitation services;
- \_ chemical analyses carried out by in-house or third-party laboratories;
- \_ material sampling;
- \_ handling of logistics-related matters;
- \_ freight forwarding service (deliveries and collection) throughout Europe with own authorised vehicles or vehicles from reliable and competent national & international forwarding companies.

# Product Portfolio

Our well-stocked product portfolio comprises an increasingly broader range of materials thereby enabling us to meet an ever-growing spectrum of requests and needs.

# **Stainless Steel**

All grades
AISI 304
solids, turnings, briquettes
thickened scrap
AISI 316

Solids, turnings, briquettes
AISI 430 chrome
Turnings, briquettes
Stainless steel briquettes
Ni-resist
Shredder

#### Cooler

AISI 430 shredded chrome cooler Steel cooler

# **Duplex 2205/F51**

Solids Turnings Briquettes

## **Low alloys**

Low-alloy briquettes Low-alloy turnings

# **High alloys**

Hastelloy Inconel Monel and many others

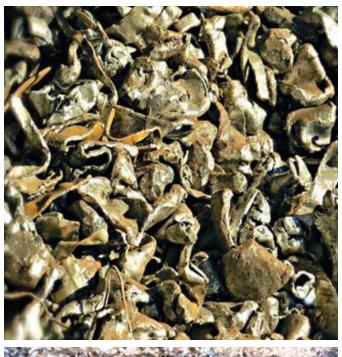
### Iron

Briquettes Turnings Cooler

### **Miscellaneous**

Cupola scrap 304/321 Slag, Mill Scale Manganese scrap Aluminium scrap Copper cables Zurik Sprues

















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